TechBIZKON IV

DECEMBER 2ND 2020
CIC TOKYO // TORANOMON

TechBIZKON IV SPONSORS

DIAMOND

ABA Invest in Austria

GERMAN ACCELERATOR®

PLATINUM

GLOBAL INCUBATOR NETWORK AUSTRIA

GOLD

BMW Startup GARAGE

NOKIA

TWENTY2X
NEW TECH. NEW BUSINESS.

SILVER

ESSEN
ESSENER WIRTSCHAFTSFÖRDERUNGS GESELLSCHAFT MBH

Red Bull BASEMENT UNIVERSITY

SUPPORTED BY

ドイツと日本
Zukunft gestalten
ともに未来へ
EMBASSY OF THE FEDERAL REPUBLIC OF GERMANY

CONNECTED INDUSTRIES

B2Match – Online Business Matching Platform available from Dec 2nd to 8th.
Online registration here :
www.techbizkon-iv-connected-industries.b2match.io
Further Details and guidance for registration on page 19 in this booklet

December 2nd, 2020
3:30 pm to 9:00 pm (doors open: 3 pm)
Venue: CIC Tokyo / Venture Café Tokyo
@ Toranomon Hills Business Tower 15F

TechBIZKON IV
Connecting
Startups,
Corporates & VCs

CONNECTED INDUSTRIES

CONTENTS

EVENT SCHEDULE

3:00 PM   Registration Starts

3:30 PM   Opening Remarks
Greetings by Organizers

3:40 PM   **Panel Discussion I**
(Connected Industries
Technology) with
representatives from
AMS Japan, BMW Group
Japan and Japan Nokia
Solutions & Networks

4:10 PM   **STARTUP PITCHING I**

5:00 PM   Coffee Break

5:10 PM   **Panel Discussion II**
(Tech Startup Hubs
Europe) with repre-
sentatives from Austrian
Business Agency (ABA),
German Accelerator
and Enter Espoo

5:40 PM   **STARTUP PITCHING II**

6:45 PM   **Award Ceremony** for
Pitching Contest

7:00 PM   Networking Cocktail
& Individual Talks
with Startups

9:00 PM   Closing

What do companies need to grow?

Markets & Clients

Central hub for EU market access

Austria as test market for biggest and most profitable DACH region

Hub between east and west

Strong purchasing power

Talent

Truly international talent hub

Highly motivated and productive staff

With highest quality of life

At moderate cost of living

Low Taxes

Investment-friendly tax system featuring a 14 percent tax credit for investments in research

Unified corporate tax rate of 25 percent

Funding

One of the strongest countries in Europe for public funding – especially for R&D

Support

ABA – Invest in Austria offers cost free, tailor made support

…Austria offers it!

Find out how we can assist you:
www.investinaustria.at
www.investinaustria.jp

Invest in Austria ABA

MASAAKI NAKAMURA

BLUE DANUBE ROBOTICS

COMPANY	DATE OF INCORPORATION
Blue Danube Robotics GmbH	04/2013
TEAM	**WEBSITE**
Masaaki Nakamura // Branch Manager Japan	www.bluedanuberobotics.com
	CONTACT
SECTOR	**e** nakamura@bluedanuberobotics.com
Automation	**m** +81 70 1595 8391

STAGE	CURRENT TARGET RAISE
Scaling	EUR 4.000.000

WANTED
▰ Robot Manufacturers   ▰ End-users   ▰ Investors

PRODUCT/SERVICE
AIRSKIN-CERTIFIED SENSOR for human-robot collaboration in mass production enabling industrial robots to be used without a fence

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

Soft and pressure-sensitive skin for all robots and end of arm tools

PERFORMANCE & TRACTION

▰ Building distribution channel worldwide: Partners in CND, US, JPN, CN, EU

▰ Companies that use AIRKSIN: Magna / Continental / Schaeffler / Ford / Huawei / Henkel / and many more

Applying the Rules

Rule 1: keep distance

Rule 2: other veh

Kontrol increases ve
is always checked fo

Compliant & Safe

ANDREAS LAURINGER

STEFAN BURKART

HARALD NITSCHINGER

JONAS ARTMEIER

kontrol

prewave

COMPANY
Kontrol GmbH

DATE OF INCORPORATION
08/2017

TEAM
- Andreas Lauringer // CEO
- Stefan Burkart //
  Business Development & Strategy

WEBSITE
www.kontrol.tech

CONTACT
e info@kontrol.tech
m +43 699 1729 1571

SECTOR
Software solutions & development

STAGE
Seed preparing Series A

CURRENT TARGET RAISE
EUR 1.000.000

WANTED
- Investors
- Potential customers
- Partners

PRODUCT/SERVICE
DEVELOPMENT OF SOFTWARE that is enabling formal verification and certification of autonomous vehicles by regulatory bodies.

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

- Rule-based approach
- Formal verification
- Transformation of traffic act rules in machine-readable language

PERFORMANCE & TRACTION

- 2018-2020 first customers (OEM's, TIER1, regulatory bodies) on board
- 5 POC completed & 3 more in progress

COMPANY
Prewave GmbH

DATE OF INCORPORATION
08/2017

TEAM
- Harald Nitschinger //
  Co-Founder & Managing Director
- Jonas Artmeier //
  Head of Customer Success

WEBSITE
www.prewave.com

CONTACT
e harald@prewave.ai
m +43 664 133 78 94
e jonas.artmeier@prewave.ai
m +43 690 100 12397

SECTOR
Supply Chain Intelligence

STAGE
Seed

CURRENT TARGET RAISE
Currently not raising

WANTED
- Partners
- Customers, e.g. manufacturing companies

PRODUCT/SERVICE
PREWAVE IS THE LEADING SUPPLY CHAIN RISK PLATFORM used by manufacturing companies worldwide to improve the transparency and resilience of their supply chains. The AI-based platform identifies risks in your supply chains based on public information automatically and at an early stage.

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

- Benchmarking results: Prewave's risk engine detects 17x more relevant risks compared with competitors
- Prewave covers 100+ categories (disruption risks, financial/legal, sustainability, etc.) and 50+ languages natively - offering full global coverage
- Beyond real-time: Prewave's risk engine focuses on risk prediction - not just detection

PERFORMANCE & TRACTION

- Volkswagen Group, incl. Porsche & Audi: monitoring 10.000+ suppliers
- Kühne+Nagel: real-time and predictive monitoring of supply chain/logistics risks
- Kärcher: 360° supplier risk management used in Procurement and SCM departments

3YOURMIND

🇩🇪

KAMELIA
DUCZMAL

COMPANY
3YOURMIND

DATE OF INCORPORATION
06/2014

TEAM
- Aleksander Ciszek // CEO
- Stephan Kuehr // CEO
- Kamelia Duczmal // Speaker & Business Development Manager

WEBSITE
www.3yourmind.com

CONTACT
t +49 30 555 78748

SECTOR
Enterprise Software

STAGE
Growth

CURRENT TARGET RAISE
JPY 650.000.000

WANTED
- Business partners in order to grow our presence in the market, either through collaborative promotion or distribution partnerships
- Customers, enterprise level companies from the industry, main sectors: automotive, energy, offshore, consumer goods etc.
- Investors interested in series B of investment

PRODUCT/SERVICE
WE DEVELOP AN IT PLATFORM FOR INDUSTRIAL 3D PRINTING which covers the whole workflow - from selecting the parts feasible for AM to ordering and production management. The solution provides online access and team collaboration alongside model optimization and increased printer utilization.

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

- We are positioned to become the primary platform enabling 3D production centers to digitize and optimize AM production workflows.
- We are integrated with every major design software, have implemented a white-labeled SaaS solution & are working with leading enterprise businesses.

PERFORMANCE & TRACTION

We work with leading OEMs from all industries (energy, automotive, defense etc.) like BMW, Bosch or Total supporting their AM supply chain management. Our pricing model is based on a yearly subscription fee (ARR), and we experience a significant revenue growth - this year we aim at 2 Mio EUR.

LEXATEXER
next generation predictive analytics

🇩🇪

DR. GUENTHER
HOFFMANN

COMPANY
LexaTexer – Enterprise AI

DATE OF INCORPORATION
05/2017

TEAM
- Dr. Guenther Hoffmann // CEO
- Dr. Ulrike Schuster
- Dr. Guenther Hoffmann // Speaker

WEBSITE
www.lexatexer.com

CONTACT
Dr. Guenther Hoffmann
e hoffmann@lexatexer.com

SECTOR
Cross vertical AI analytics, heavy industries and facility management

STAGE
Scaling

CURRENT TARGET RAISE
Currently not raising

WANTED
We are interested in piloting and modifying our products to adapt to the Japanese markets with a focus on facility management.

PRODUCT/SERVICE
LEXATEXER PROVIDES enterprise AI software (LXTXR) and proprietary IoT devices to support the digitization of the heavy industries and facilities. AI and analytics initiatives in verticals like utilities, manufacturing, and facility management suffer from high complexity and a lack of data, sensor and solution integration, often not delivering the value expected. That is where LexaTexer comes in: LXTXR lets you rapidly build, validate, integrate, operate and scale AI driven solutions, even in cases with little to no data available.

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

LXTXR's technology stack includes: Enterprise grade platform AI to develop, validate, integrate, secure, scale data and AI driven solutions, flexible on-/off-premise deployment, proprietary IoT devices to get results in days not month, hybrid AI-physical models, unstructured data access.

PERFORMANCE & TRACTION

Customers in GER, AT, CH, UK, SG. Reference customers include Daimler AG (Manufacturing), Salzburg AG (Utility, Turbines), Freudenberg (manufacturing, Tier1) SBB AG (Railway Operator, non-rolling stock), Deutsche Bahn AG (Railway Operator, non-rolling stock), Lloyds register (Heavy Industries, safety), KSB (manufacturing), SEW Eurodrive (manufacturing), Nikko AM (Finance).

ISABEL
ARENS

WINGCOPTER ▼

COMPANY
Wingcopter GmbH

DATE OF INCORPORTION
10/2017

TEAM
▸ Tom Plümmer // CEO
▸ Isabel Arens // Speaker

WEBSITE
www.wingcopter.com

CONTACT
e arens@wingcopter.com

SECTOR
Aviation Logistics & Infrastructure

STAGE
Growth phase

CURRENT TARGET RAISE
USD 100.000.000

WANTED
We are looking for Strategic Partners, Customers, Investment,
New technology that fit our drone.

PRODUCT/SERVICE
WINGCOPTER MANUFACTURES and operates vertical take-off and landing delivery
drones that fly autonomously beyond visual line of sight.We offer direct Sales and
Implementation Service

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

▸ Unmatched in range, speed and
payload

▸ Reduces the time to deliver goods
from hours to minutes

▸ Vertical take-off and landing(VTOL)

▸ Beyond Visual Line of Sights flights
(BVLOS)

▸ Urban Air Mobility (UAM)

▸ With global proven traction of
experiences

**PERFORMANCE &
TRACTION**

▸ Drone Operations in 12 countries

▸ Strategic Partnership with UPS

▸ Humanitarian Partnerships with
UNICEF, GIZ and USAID

GERMAN ACCELERATOR®

Empowering German Startups to Scale Globally

Berlin, Munich, Singapore, Silicon Valley, New York, Boston

Is Asia the Next Growth Region for Your Startup?

There's no better way to learn how to expand into Asia than with us.
Supported by the Federal Ministry of Economic Affairs and Energy (BMWi),
we run two programs in Asia to help German startups go far and grow fast.

Our Track Record

$4.9B+	300+	92%	288
Total Funding	Mentors	Survival Rate	Alumni
*Total funding (before, during, and after program participation)		*Survival rate of all alumni since program start in 2012	**As of November 2020

How Can You Benefit?

Startup

Whatever stage you are in, join our highly-
customized programs to hit the ground running.
All from the comfort of your home!

Corporate

Join our network to connect with some of
Germany's leading startups as they introduce
their solutions to the Asia ecosystem for the
first time.

GERMAN ACCELERATOR® **Market Access Program**

We take high potential startups on a fast-
paced learning journey across Asia's leading
innovation hubs.

Accelerate Your
Expansion

De-Risk Your
Company

Build A
Strong Network

NEXT STEP powered by German Accelerator **Market Discovery Program**

We will help you validate the suitability of
your business in new potential target markets
in Asia.

South
Korea   Japan
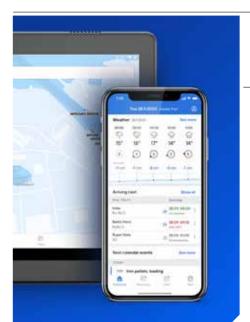
India

Singapore

www.germanaccelerator.com/southeastasia

www.nextstepasia.de

KARNO
TENOVUO

awake.ai

COMPANY
AWAKE.AI

DATE OF INCORPORTION
10/2018

TEAM
Karno Tenovuo // CEO & Co-founder

WEBSITE
www.awake.ai

SECTOR
Smart Port & Ship Platform

CONTACT
e karno@awake.ai

STAGE
Series A coming up 2021

CURRENT TARGET RAISE
– – –

WANTED
�!ᵃ Pilot customers
(cargo owners, ship operators, port authorities)
▍ᵃ Logistic companies

PRODUCT/SERVICE
SMART PORT as a Service

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

▍ᵃ Artificial Intelligence

▍ᵃ Software platform engineering

▍ᵃ Autonomous shipping

**PERFORMANCE &
TRACTION**

▍ᵃ Ecosystem has over 100 partners

▍ᵃ Customers all around the world

BORIS KRASSI,
PH.D.

JAN-MARC
RAITZ

DELTA CYGNI LABS

COMPANY
Delta Cygni Labs

INCORPORATED SINCE
06/2013

TEAM
▍ᵃ Boris Krassi, Ph.D. //
CEO & Co-founder, DCL Oy
▍ᵃ Jan-Marc Raitz //
Managing Director, DCL GmbH

ONLINE
www.deltacygnilabs.com

CONTACT
e boris.krassi@deltacygnilabs.com
e jan-marc.raitz@deltacygnilabs.com

SECTOR
Professional remote collaboration

STAGE
Series A

CURRENT TARGET RAISE
USD 3.500.000

WANTED
▍ᵃ Investment (raising round A) from VC/CVC
▍ᵃ Customers

PRODUCT/SERVICE
▍ᵃ **POINTR** - remote video collaboration SaaS solution
▍ᵃ **XRTC** - TCP-based real-time video/voice streaming protocol

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

▍ᵃ Augmented Reality

▍ᵃ Cybersecurity

▍ᵃ Telecommunication

**PERFORMANCE &
TRACTION**

▍ᵃ 40000+ installations in
150+ countries

▍ᵃ 45+ corporations

▍ᵃ Public references: Ford, Schneider
Electric, Sysmex, Mercedes

Qentinel

KARNO
TENOVUO

COMPANY
Qentinel

TEAM
Henri Terho //
AI architect & Chief Evangelist

SECTOR
Digital twin & Robotic software testing

DATE OF INCORPORTION
01/2002

WEBSITE
www.qentinel.com

CONTACT
e henri.terho@qentinel.com

STAGE
Growth

CURRENT TARGET RAISE
USD 3.000.000 for next 18 - 24 mths.

WANTED
Seeking committed investor to accelerate global sales and building partnerships

PRODUCT/SERVICE
- **TEST AUTOMATION SAAS,** which is a greater scale and more intelligent & 10x faster and 10x cheaper, with main focus on automotive, manufacturing & banking industry
- **SCALABLE** and consumption based business model: pay by minutes tested

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

- Years of experience of building large test automation systems as custom solutions
- Original developer of Robot framework (popular open source test automation tool)
- Cloud and AI expertise

PERFORMANCE & TRACTION

- Market exists and keep growing
- Over 20 satisfied customers in Europe and US
- Cited in Gartner and Forrester test automation reports
- Qentinel Pace listed among 16 Game Changing Technologies by Forbes (June 2020)
- First value-adding resellers singed in the US and the UK

DWIH Tokyo
Land der Ideen

German Centre for Research and Innovation Tokyo
(DWIH Tokyo)

About DWIH Tokyo

The German Centre for Research and Innovation Tokyo (DWIH Tokyo) is a platform for German universities, research institutions and research-based companies in Japan. It represents and promotes Germany as a location for science, research and innovation. It supports knowledge exchange between Germany and Japan, and communicates with relevant stakeholders in both countries, thereby creating the preconditions for research cooperation. In doing so, it relies on its research-based supporters in Germany who facilitate and shape the work of DWIH Tokyo on the ground.

DWIH Tokyo is part of a global network of five German Centres for Research and Innovation. Since its establishment in 2010, it has been supported by the German Federal Foreign Office. It has been coordinated by the German Academic Exchange Service (DAAD) since 2017.

Contact

German Centre for Research and Innovation Tokyo (DWIH Tokyo)
German Culture Center 4F, 7-5-56 Akasaka, Minato-ku, Tokyo 107-0052, Japan
info@dwih-tokyo.org

Web: www.dwih-tokyo.org
Twitter: @DWIH_Tokyo

HACARUS

ADRIAN
SOSSNA

COMPANY
HACARUS

DATE OF INCORPORTION
01/2014

TEAM
Global Business Development
Adrian Sossna // VP of Global Sales

WEBSITE
www.hacarus.com

CONTACT
e inquiry@hacarus.com
t +81 70 4200 4544

SECTOR
�': Industry 4.0 & Automation
▷ AI & Machine Learning

STAGE
Post Series B - Global Expansion

CURRENT TARGET RAISE
Currently not raising

WANTED
▷ HACARUS is currently expanding outside of Japan, and is seeking new partners and customers in the European market

▷ HACARUS is creating AI automation solutions as in quality controls and defect/error management within precion industries

PRODUCT/SERVICE
▷ **HACARUS SPECIALIZES** in digitizing human expertise using its proprietary Sparse Modeling based AI technology. Its solutions are today used in the manufacturing, construction and medical domains across Japan. The firm is especially adept at solve issues where human understanding is a must (Explainable AI), and where only small data / incomplete data set sets can be gathered (Frugality).

▷ **SCALABLE** and consumption based business model: pay by minutes tested

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

▷ No Big Data Required to create highly accurate AI models

▷ Explainable AI & Human Understandable Results

▷ Compatible with deployed, GPU-less Environments

PERFORMANCE & TRACTION

▷ Customers include Osaka Gas, Mitsubishi Electric, Yanmar, Hitachi Zosen, DS Pharma Animal Health, SCREEN & Kaga Electronics among others.

▷ Recent Recognitions: Selected CB Insights Top 100 AI 2020, JAPAN VENTURE AWARDS 2020 winner and inVISION Top Innovation for 2020.

VOX

YOICHIRO
HARA

COMPANY
VOX

DATE OF INCORPORTION
2017

TEAM
Yoichiro Hara // Co-Founder & CEO

WEBSITE
www.vox.delivery

SECTOR
Logistics

CONTACT
e yoichiro.hara@vox.delivery
m +81 80 3915 0703

STAGE
Seed

CURRENT TARGET RAISE
USD 3.000.000

WANTED
▷ Clients (CPG brands, D2C subscription, Online grocery & fresh delivery, Online pharmacy, etc.)

▷ Partners (Carrier, Express delivery providers, 3PL)

▷ Piloting partners (Real estate company, Municipality)

PRODUCT/SERVICE
SMART CONTAINER that can be controlled via smartphone eliminates the chance of re-delivery, package theft and allows asynchronized delivery/shipping operation. Consumers can both receive and ship items from their homes safely without meeting delivery staff or robots. With our reusable shipping box, brands/retailers are able to automate packing/shipping operation and save millions of disposable shipping boxes.

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

▷ Secure and trackable with low-cost - our mobile app doesn't require any network setup at the container. Status and contents data is tracked on our cloud.

▷ Container as a Service - No initial cost for retailers, charge only per usage duration and delivery transaction. For the long-term, the cost is reduced compared with a disposable cardboard box.

▷ Scalability with asynchronized operation - No time consolidation for both carrier and consumer. Just to drop/load the container to the designated location/station. No limit of number/size to store the package.

PERFORMANCE & TRACTION

▷ 5 paid customers (Pharmacy, Real estate, Utility, etc.)

▷ 10+ pilot customers/partners (SAP, DHL, Sumitomo, etc.)

▷ 15+ accelerator program (HAX, Plug and Play, Global Incubator Network, Orange Fab, etc.

XELA ROBOTICS

DR. ALEXANDER SCHMITZ

COMPANY
XELA Robotics Co., Ltd.

DATE OF INCORPORTION
08/2018

TEAM
Dr. Alexander Schmitz // CTO

WEBSITE
www.xelarobotics.com

SECTOR
▸ Sensing
▸ Robotics

CONTACT
e alex@xelarobotics.com
t +81 3 6273 9827

STAGE
Post Series B - Global Expansion

CURRENT TARGET RAISE
EUR 1.000.000

WANTED
▸ (Strategic) Investors
▸ Strategic partners (technical cooperation, distribution)
▸ Clients (industrial robots, warehouse robots, food industry, medical sector) & customers in the European market

PRODUCT/SERVICE
XELA ROBOTICS produces "uSkin", a high-density distributed 3-axis tactile sensor for use in robotic applications such as grippers. uSkin provides the human sense of touch to robots, allowing them to reliably grasp objects of different weight and size. uSkin offers solutions for robotics in packaging & warehousing, assembly, food & service robots. uSkin sensors can also be used for various other robotic & non-robotic applications.

CORE CAPABILITIES
TECHNOLOGY & COMPETITIVE EDGE

▸ Digital output: only few wires necessary to collect all measurements
▸ Plug&Play - easily attached to grippers and robot hands. We have various products from 1x1 to 4x6 types.
▸ Thin, soft, durable & affordable, despite its high performance.
▸ Tactile AI coming soon.
▸ Mass production starting soon.

PERFORMANCE & TRACTION

▸ Spin-off from Waseda University
▸ EUR 80,000 revenue in 1st year, EUR 150,000 in 2nd year
▸ Various grants from Japanese government & EUR 80,000 investment received
▸ Top 20 start-up (out of 558) at Innovation Leaders' Summit Japan 2018 & Fallings Walls Finalist in 2019
▸ 3 patents granted, 8 patent applications pending

B2MATCH

How to use our matchmaking & online platform to meet startups and other participants and view all pitching / panel sessions live

01 Online registration
REGISTRATION

▸ Register via the green button "Register now".
▸ Add contact and organisation details as requested.
▸ Compose your personal event schedule by adding sessions of your choice.
▸ Those who are interested in online meetings MUST select at least one networking session.

02 Make yourself visible through an outstanding business profile
COMPANY PROFILE // MARKET PLACE

▸ Explain the product/expertise you are offering or looking for.
▸ High-quality profiles are visited 50 to 100 times before, during and even after the event.
▸ A meaningful profile will generate significantly more meeting requests

03 How to manage bilateral meetings?
BOOKING MEETINGS

▸ Browse the list of attendees or check the marketplace profiles.
▸ Use the optional filters to easily find the ones aligned with your goals.
▸ Send meeting requests to those companies/persons you want to meet.
▸ Adding a short reason why you are interested in a meeting will increase the acceptance.
▸ Meeting requests must be confirmed by the recipients to be scheduled.
▸ Check every incoming meeting request and accept or refuse if not appropriate.
It is a matter of politeness to let the requester know if you are interested in a meeting or not.

DURING THE EVENT

▸ Check again the latest version of your meeting schedule through the platform. Due to last minute changes it might have changed slightly.
▸ RESPECT the other partici-pants' time and show up to all your meetings.
▸ If an unforeseen circumstance arises and you will not attend a meeting, please cancel your meetings through the platform. This way, the other participant will be notified.

! **Additionally to the startups who will pitch at the TechBIZKON IV, you will find on the following pages further interesting startups from Austria, Germany and Japan who will be available for meetings at the B2Match platform.**

IVISO GMBH
www.iviso.at

Nicolas Thorstensen
nicolas.thorstensen@iviso.at

IVISO has developed an intelligent software which enables highly precise positioning anywhere.We offer extreme accuracy at a price point orders of magnitude below the existing one. We are a full-service provider from feasibility to series products

Symbiotic GmbH
www.symbioticeda.com

Edmund Humenberger
edmund@symbioticeda.com

Software tools to improve the efficiency of chip designers.
Chip design tools for mature chip manufacturing nodes for manufacturing IoT chips.
Formal verification tools to find bugs in security and safety-relevant chips.
FPGA design tools for all FPGAs.

KINEXON
www.kinexon.com

Mehdi Bentanfous
info@kinexon.com

KINEXON is a global technology leader that develops groundbreaking hardware and software solutions for the Internet of Things (IoT). KINEXON Sports & Media provides performance and analytics solutions for more than 100 sports teams and leagues worldwide. KINEXON Industries implements specialized real-time IoT solutions for Industry 4.0, to capture, analyze and automate processes.

ViSENSE
www.visense.io

Marvin Thiele
info@visense.io

ViSENSE develops a data-driven remote error diagnosis solution for companies who want to optimize machine availability and bring planning and incident management to the next level. This is achieved by a combination of a quickly installable diagnostic kit and a SaaS software solution. The solution reduces the time it takes to find and eliminate industrial machine errors by up to 50%.

Xaleon (Chatvisor GmbH)
www.xaleon.com

Markus Wagner
office@xaleon.com

Xaleon provides engagement software that supports organizations in seamless and friction-free digital engagement and interaction with their customers. Xaleon is a holistic platform that allows your sales team to consult digitally better, your support team to streamline customer service, and your marketing team to gather insights on your digital customer experience.

CheckMobile GmbH
www.checkmobile.de

Tim Mackeldey
t.muktepavela@checkmobile.de

Checkmobile is a leader in the area of digital mobile solutions. Light and transparent digital workflows makes your processes paper-less and fast. We have market ready solutions which need no further development on client cost. Fast implementations and integrations into your existing systems and SaaS business models guarantee saving costs and transparency for sustainable business growth.

VRdirect
www.vrdirect.com

Rolf Illenberger
rolf.illenberger@vrdirect.com

VRdirect is a software developer company, which operates a platform to create and publish Virtual Reality (VR) projects. The platform enables enterprises, agencies and content creators to create, manage and distribute VR projects with internal teams via an intuitive workflow that requires no expert skills.

EAGLYS, Inc.
www.eaglys.co.jp

Micha Kiezik
michal.kiezik@eaglys.co.jp

Committed to bringing about a society where all data can be used safely through Secure Computing systems – our DataArmor line of products aim to provide services that are simple to adopt, and create value for our customer's clients by securing their data while it is being processed. This protects confidentiality, and allows for greater precision as well as lower cost in analysis of sensitive data.

easyDialog

easyDialog
www.easydialog.org

Christoph Neumann
neumann@easydialog.org

Unleashing AI: We are putting voice bots and chatbots in any business, for any use case, in any language, and on many channels such as LINE, website browsers and Alexa.

NICEBOT

Nicebot
www.nicebot.jp

Alexander Schmitz
alexander@nicebot.jp

We produce collaborative robot arms that are safer than any other robot arm, even at high speeds. We achieve this with our patented actuation technology. We achieve force control without delays, making our robots safer, easier to use, and enable novel applications like polishing of complex surfaces.

CONNECTED INDUSTRIES

TechBIZKON IV
Connecting
Startups,
Corporates & VCs

December 2nd, 2020
3:30 pm to 9:00 pm (doors open: 3 pm)
Venue: CIC Tokyo / Venture Café Tokyo
@ Toranomon Hills Business Tower 15F

ORGANIZERS

AUSTRIA

ADVANTAGE AUSTRIA TOKYO
3-13-3 Motoazabu, Minato-ku, Tokyo
T 03-3403-1777
E tokyo@advantageaustria.org

GERMANY

GERMAN CHAMBER OF COMMERCE AND INDUSTRY IN JAPAN
Sanbancho KS Bldg. 5F,
2-4 Sanbancho, Chiyoda-ku, Tokyo
T 03-5276-8825
E techbizkon@dihkj.or.jp

FINLAND

BUSINESS FINLAND TOKYO
3-5-39 Minamiazabu, Minato-ku, Tokyo
T 03-6432-5270
E japan@businessfinland.fi

CO-ORGANIZERS

CIC TOKYO / VENTURE CAFÉ
www.jp.cic.com
www.venturecafetokyo.org

EU-JAPAN CENTRE FOR INDUSTRIAL COOPERATION
www.eu-japan.eu

GERMAN CENTER FOR RESEARCH AND INNOVATION (DWIH)
www.dwih-tokyo.org

ABOUT GIN

POWERED BY   SUPPORTED BY

The **Global Incubator Network Austria (GIN)** is the connecting link between Austrian and international startups, investors, incubators and accelerators with a special focus on startup hotspots in the fast-growing markets of Asia (Mainland China, Hong Kong, Singapore, Japan, South Korea and Israel). As a single point of contact, GIN offers customized services for national and international partners.

GIN FOR STARTUPS

GO ASIA: We bring Austrian startups to the world's most innovative startup hubs, help them to build networks with international strategic partners and provide them with essential know-how in terms of market entry and global expansion – strategically and financially.

GO AUSTRIA: GIN is aimed at Asian startups who want to internationalize and seek to further develop their business activities in the EU-market via Austria. A hand-selected mentor supports the startup in order to find the right collaboration partners (corporates, investors, ...) and to receive valuable market insights.

GIN SERVICES

Also addressed are **investors and incubators** from Austria and the GIN target regions. We offer investors the internationalization of existing investments, access to international startups and new investments as well as networks with private and public co-investors. Accelerators can benefit from hosting our most promising pre-selected Austrian startups and facilitate the internationalization efforts of their startups via our GO AUSTRIA program or through one of our GIN partner incubators.

Contact us:
office@gin-austria.com
www.gin-austria.com

BE PART OF THE GIN NETWORK

GIN is owned by the Austrian Federal Government and managed by the public agencies AWS (public promotional bank) and FFG (research promotion agency).